



PROVIDERS'
COUNCIL

Envisioning change • Leading advocacy • Driving progress

CELEBRATE
— OUR —

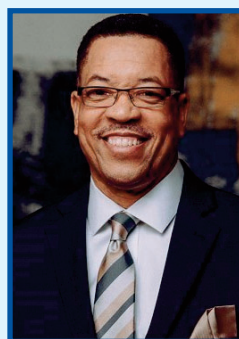


STRENGTH

47th Annual Convention & Expo

Marriott Copley Place Hotel • October 3, 2022

- **Celebrate** our dedicated workforce
- **Learn** new skills at workshops
- **Network** with your peers
- **Dialogue** with state officials
- **Visit** exhibitors to save time & money
- **Applaud** the state's caring interests



**Eric
Ellis**

*President & CEO
Integrity Development Corp.*



**Vanessa
Welch**

*Anchor
Boston 25 News*

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CELEBRATE — OUR —



Your Day at a Glance

8:00 am **Registration, Breakfast & Expo Opens**

9:00 am **Welcome**

Michael Weekes, *President/CEO*
Providers' Council

Greetings

Marylou Sudders, *Secretary*,
Executive Office of Health and Human Services

9:15 am **Keynote Speaker**

Eric Ellis, *President & CEO*
Integrity Development Corp.

10:15 am **Awards of Excellence Ceremony**

Sandra McCroom, *Board Chair*
Providers' Council

11:00 am **Morning Workshops**

12:30 pm **Luncheon & Peer Provider Awards**

Hosted by Vanessa Welch, *Anchor*
Boston 25 News

2:30 pm **Afternoon Workshops**

4:00 pm **Presenting the Chair's Award and Reception**



Eric Ellis

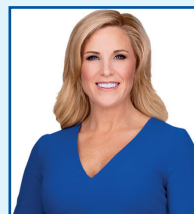
Keynote Speaker

Eric Ellis is President and CEO of Integrity Development Corp., a diversity & inclusion consulting firm. He is an accomplished business leader who has shaped high-performing cultures at Fortune 500 companies.

His firm has been recognized as the Minority Business of the Year for the State of Ohio by the National Minority Supplier Development Council. He received the NAACP President's Award and other leadership and business awards. Eric's book, *Diversity Conversations*, is a regional best seller.

Some of Eric's most significant volunteer commitments have included serving on the Board of the National Underground Railroad Freedom Center, the Governor's Task Force on Juvenile Justice and more.

In his spare time, Eric loves to sing and write music. Eric and his wife and business partner, Judy, have four children.



Vanessa Welch

Peer Provider Awards Host

Award-winning journalist Vanessa Welch is co-anchor of Boston 25 News at 5, 6, 10 and 11 p.m. with Mark Ockerbloom.

Before joining Boston 25 News, Vanessa was an anchor and reporter at WFTV in Orlando for nine years and a reporter and fill-in anchor at WTVD in Raleigh, North Carolina. She began her on-air career as a reporter at KOSA in West Texas.

One of Vanessa's favorite parts of the job is giving back to the community. She is actively involved with Boston Partners in Education, Veterans Inc., the American Red Cross of Massachusetts, Make-A-Wish, NAMI and serves on the BUILD Greater Boston board.

Vanessa has received two Boston/New England Emmy Awards for Best Anchor. She is a graduate of the University of Georgia and is humbled by the opportunity to serve New Englanders and be a trusted news source. Vanessa is married to Boston 25 News Meteorologist Jason Brewer and they have three young boys.

Morning Workshops

1. Legal and Financial Update and Best Practices

- **Anita Lichtblau**, *Attorney*, Casner & Edwards, LLP
- **Scott Harshbarger**, *Attorney*, Casner & Edwards, LLP
- **Sharon C. Lincoln**, *Attorney*, Casner & Edwards, LLP
- **Dyan D. Reinhold**, *CPA, Managing Director & Shareholder*, CBIZ & MHM, LLC
- **Janet O'Neill**, *CPA, Managing Director & Shareholder*, CBIZ & MHM, LLC

Join legal and financial nonprofit experts for updates on: practical implications of various legal affiliation structures, including mergers and sole members, used to share services; accounting and financial auditing update; best practice considerations for lease standard adoption; and legal and policy impact of new governor and Attorney General.

2. How to Build your Private Grants Program

- **Jessica Culverhouse**, *Vice President, New Client Partnerships*, Elevate

For many organizations, corporate and foundation grants are a critical slice of the larger fundraising strategy. But if your grants program is lagging, it can be hard to know where to spend your time for maximum impact. Join us to explore the key building blocks of a strategic grants program.

3. Systems Change and Restorative Justice

- **Dennis Everett**, *Director of Restorative Justice*, Executive Office of Public Safety and Security

Join this session to hear about the restorative justice work happening in and across the state of Massachusetts to repair the harm of structural violence and racial injustices and move towards healing and systems change.

4. Community Inclusion: What It Is and How to Achieve It

- **Lisa Drennan**, *Founder and Inclusion Consultant*, MERGE Inclusion Consulting

Within community programs the term "Inclusion" can have different meanings or may be labeled "inclusive," when in fact their structure, goals and supports are not creating an authentically inclusive setting. We'll explore the models of participation and review top tips for successfully accessing these programs.

5. End of Life and Grief Support for Providers and Clients

- **Lindsey Monahan**, *Senior Clinician*, Sovner Center
- **Olivia Bertolino**, *LMHC Intern*, Bridgewell
- **Imogen Rosenbluth**, *LMHC Intern*, Bridgewell

This workshop will look at the end-of-life journey primarily for adults with developmental disabilities but can apply to everyone! Learn how to support families, staff, peers and self. Stories of supporting peers, clients, group homes, clinics and community with grief. Opening a dialogue about loss and finding support.

6. Chat with the Commissioners: Children, Youth and Family

- **Amy Kershaw**, *Acting Commissioner*, Department of Early Education & Care
- **Maria Mossaides**, *Director*, Office of the Child Advocate
- **Linda Spears**, *Commissioner*, Department of Children and Families
- **Erin Quinn**, *Associate Commissioner for Employment and Training Programs*, Department of Transitional Assistance
- **Cecely Reardon**, *Acting Commissioner*, Department of Youth Services

7. Chat with the Secretaries & Commissioners: Public & Mental Health, Veterans Services and Elder Affairs

- **Elizabeth Chen**, *Secretary*, Executive Office of Elder Affairs
- **Margret Cooke**, *Commissioner*, Department of Public Health
- **Brooke Doyle**, *Commissioner*, Department of Mental Health
- **Cheryl Lussier Poppe**, *Secretary*, Department of Veterans Services

8. Allyship in Action

- **Sonia D'Alarcao**, *Vice President of Learning & Development*, BAMS
- **Aisha Bonny**, *Sr. VP of Behavioral Health and Community Services*, BAMS

This session explores what it means to practice active allyship, including when to step up and when to step back, actions to implement, and behaviors to avoid. You will have the opportunity to create your own allyship commitment and action plan.

9. Naming My Professional Strengths

- **Jim Ognibene**, *People Development Consultant*, Visioneer Consulting

The world has changed: COVID, hybrid/remote work, record breaking resignations and retirements, work/life balance challenges, to name a few. Yet, extraordinary opportunities wait for those currently serving in human services jobs. Human services staff can move towards taking ownership of their careers.

10. Celebrating Yourself: Developing the Habit of Self-Care

- **Cristina Pachano**, *Clinical Director*, Parenting Journey
- **Other presenters to be announced**

When you hear self-care is your reaction "When am I supposed to fit that into my schedule?" Come and learn about self-care as an embodied mindset, as an investment process. Learn to customize your coping strategies to honor who you are and the rhythm of your life.

11. Embracing Strengths and Perseverance: Empowerment Through Music

- **Billie Junget**, *Board Certified Music Therapist/Programmatic Services Trainer*, Roman Music Therapy Services
- **Meredith Pizzi**, *Founder/Executive Director*, Roman Music Therapy Services
- **Erik Hylan**, *Board Certified Music Therapist*, Roman Music Therapy Services
- **AJ Gaudreau**, *Board Certified Music Therapist*, Roman Music Therapy Services

Join us for music-based immersion! Throughout this presentation you will be taken through experiences that amplify personal and community-wide strengths. In exploration of elements such as rhythm and lyrics, we will identify strengths, foster shared joy, and maximize feelings of empowerment.

12. Strengthen Your Team-Building Muscle through Improv

- **Amy Timmins**, *Vice President of Community Relations*, ServiceNet
- **Katrina Manegio**, *Clinical Director with Dev. & Brain Injury Services*, ServiceNet

Improv levels the playing field as we take chances, risk vulnerability, and succeed together. Learn some cool improv storytelling and theater games that will help you build team connections, go deeper, laugh longer, and become more flexible.

Afternoon Workshops

13. The Fundamental 5: The Fastest Way to Fund Your Nonprofit

- **Sarah Lange**, *CEO/Founder*, Sarah B. Lange

The Fundamental 5 is my signature system, which has helped me raise nearly \$90M. It's designed to help you work across 5 key areas of fundraising: donors, grants, your board, communications & planning. In this workshop, I'll give you 3 strategies in each area so you can uplevel your fundraising.

14. Protect Your Organization from Data Breaches

- **Russell Greenwald**, *Vice President*, Insource Services, Inc.
- **Lorelei Olson**, *Senior IT Manager*, Insource Services, Inc.

Make sure your team has the right tools in place to ensure your PHI is not exposed. In this presentation, we will explore how to have the right tools in place to protect your nonprofit from bad actors and data breaches while maintaining a solid framework to prevent exposure.

15. Charitable Giving Panel

- **Kerry Harrison**, *Vice President/State Director of Public Affairs*, Northern New England, Citizens
- **Other panelists to be announced**

This workshop provides a look into the trends in charitable giving, as well as a funder's perspective on priorities and strategies in charitable giving. The workshop will also provide attendees an opportunity to have their questions about charitable giving answered by a panel of experts.

16. Adjusting, Accommodating and Adapting for Aging in Place

- **Eve Montague**, *MSM, MT-BC*, *Director*, *Day Habilitation Services*; *Board Certified Music Therapist*, New England Village

Home, where comfort, consistency, and support can meet to maintain quality of life. This workshop looks at elements of universal design, adult learning theory, and habilitation training to offer/demonstrate accommodations and adaptations that will help support individuals with ID/DD, dementia, and Alzheimer's remain at home and age in place.

17. DBT Informed Consult: Creative Adaptations for Multidisciplinary Teams

- **Elizabeth Plante**, *Director DBT & Trauma Services*, Open Sky Community Services
- **Elizabeth Kelly Maher**, *Behavioral Health Clinical Services Director*, Open Sky Community Services
- **Kerrin Westerlind**, *Director of Evidenced Based Practices*, Open Sky Community Services

With many challenges, time is limited for providing training, consultation, and group supervision to a multidisciplinary team. Our agency has DBT expertise but was challenged to translate this knowledge into teams supporting individuals with complex needs. Clinical leaders piloted DBT Informed Consult. Presenters will discuss implementation, limitations, and future directions.

18. Chat with the Commissioners: Disability/Community Services

- **David D'Arcangelo**, *Commissioner*, Massachusetts Commission for the Blind
- **Dr. Opeoluwa Sotonwa**, *Commissioner*, Massachusetts Commission for the Deaf and Hard of Hearing
- **Jane Ryder**, *Commissioner*, Department of Developmental Services
- **Toni Wolf**, *Commissioner*, Massachusetts Rehabilitation Commission

19. Leadership Transitions: Planned and Unplanned

- **David Harris**, *Partner*, Interim Executive Solutions
- **Sarah Bingman Schott**, *Partner*, Interim Executive Solutions
- **Patrice Keegan**, *Contract Interim Executive Director*, Interim Executive Solutions

Leadership transitions are often stressful for board leaders and staff alike, as a pending change in leadership brings uncertainty. Yet a time of transition is when an organization often needs a professional, calming influence and is the ideal time to assess what is working, what can work better and how to set that organization up for a successful search and tenure for the next leader.

20. Creating Your Employee Value Proposition

- **Allison Ebner**, *VP of Membership & Partnerships*, Employers Association of the NorthEast

Learn how to win the war on talent! During this workshop, you will learn how to create a robust and exciting employee value proposition (EVP) that when combined with a total rewards package creates increased employee engagement. We'll share no and low cost strategies!

21. Words Matter: Advancing an Asset-Based Approach

- **Kelly Laflamme**, *Senior Consultant & Grant Writing Specialist*, Pear Associates
- **Keliane Totten**, *Vice President Client Services*, Pear Associates

How we describe the people we work with or provide services for and the communities in which they live matters. Using words like "at-risk," reduces people and places to their greatest weaknesses and reinforces stereotypes. We can counter deficit-focused ideas by highlighting the community's strengths to solve problems.

22. Deaf and Hard of Hearing Awareness 101

- **Ellen Perkins**, *DHILS Assistant Manager/Hard of Hearing Skills Trainer*, Center for Living & Working, Inc.
- **Joan Philip**, *DHILS Director*, Center for Living & Working, Inc.

Did you know? Approximately 48 million Americans have hearing loss. Over 90% of deaf children are born to non-Deaf parents. Come learn: The difference between Deaf & Hard of Hearing; What are Deaf Culture and ASL Effective communication strategies; Assistive technology and more!

23. Taking your Power Back and Finding Peace

- **Shaplaie Brooks**, *Executive Director*, MA Commission on LGBTQ Youth

This session is for BIPOC, LGBTQIA+, and Anti-Racists. Individuals with multiple intersecting identities to take your power back and find peace in a nation filled with civil unrest. Anti-Racists will walk away with ways to replenish themselves and support those they are advocating for.

24. Got Conflict? Deal with Conflict Effectively: Tools for Your Toolbox

- **Gail Packer**, *MSW*, *Executive Director*, Community Dispute Settlement Center
- **Other presenters to be announced**

This interactive workshop will help you to polish your skills at handling conflict effectively and will add some new tools for positive conflict engagement. We will debunk myths about conflict, examine different styles of responding to conflict and identify points of conflict escalation, as well as strategies for de-escalation.

INFORMATION

Where	Boston Marriott Copley Place 110 Huntington Avenue, Boston, MA 02116 617.236.5800 • www.marriott.com The hotel is wheelchair accessible.
When	Monday, October 3, 2022 8 a.m. – 9 a.m. Registration 8 a.m. – 4 p.m. Expo 9 a.m. – 5 p.m. Convention
Registration	Members, \$125 Non-Members, \$200 (On/Before 9/2) Members, \$150 Non-Members, \$250 (After 9/2) Registration fee includes access to: Keynote • Workshops • Expo • Continental Breakfast Lunch • Reception • Program Book • Materials
CEUs	CEUs for Social Workers, Licensed Mental Health Counselors, Alcohol & Drug Counselors & HR staff will be available for select workshops. Visit our website at www.providers.org/2022convention for details.

DIRECTIONS

From the North – Take Route 93 South to Exit 20 B-A toward MassPike/I-90 W. Follow signs for Albany Street and merge onto Albany Street. After nearly half a mile, turn right onto East Berkeley Street. After nearly half a mile, turn left onto Tremont Street. After nearly half a mile, turn right onto West Newton Street. After nearly half a mile, turn right onto Huntington Avenue / Avenue of the Arts / Rt. 9. The hotel is on the right.

From the South – Take Route 93 North to Exit 16. Take a left at the bottom of the off-ramp onto Southampton Street. Continue more than a mile, as Southampton becomes Massachusetts Avenue. Turn right at Huntington Avenue / Avenue of the Arts / Rt. 9. The hotel is almost half a mile down the street on the right.

From the West – Take I-90 East (Massachusetts Turnpike) to Exit 22 (Prudential Center/Copley Square). Take the left exit lane. Once above ground on Huntington Avenue, at the first set of lights, make a U-turn at West Newton Street and go back on the Huntington Avenue / Avenue of the Arts Rt. 9. The hotel is on right.

Parking – Parking is available at the Marriott Copley Place garage. Special rates are available; cars in between 5 a.m. – 9 a.m. and out between 1 p.m. – 8 p.m. may park for only \$25. Parking is limited, so please plan to arrive early to ensure you receive a space.

MBTA – Take the Green Line (E Line) to the Prudential Center Stop. To park and ride, park at the Riverside T Station and take the MBTA.

REGISTRATION

Early-bird registration available until **September 2!** **Standard registration closes on Friday, September 23!** All early-bird registrations will be entered into a contest to win prizes, including a stay at the Marriott and vouchers to attend Council trainings! For **group registration** or to **register online**, visit <http://providers.org/2022convention>.

REGISTER ONLINE AT PROVIDERS.ORG Massachusetts Council of Human Service Providers, Inc.

or fill out form and mail/fax it to:

100 Crossing Blvd., Suite 100, Framingham, MA 01702

Early-bird (On or Before 9/2):

☐ Council Member \$125

☐ Non-Member \$200

Standard (After 9/2):

☐ Council Member \$150

☐ Non-Member \$250

Group Discount!

Receive **10 % off** total if
you register 10+ people

REGISTRANT'S NAME

REGISTRANT'S TITLE

AGENCY

ADDRESS

CITY

STATE

ZIP

PHONE

EMAIL

Please indicate workshop selection numbers — select one for each session.

Morning (1 – 12) _____

Afternoon (13 – 24) _____

Please select the type of CEUs you wish to receive (if any):

☐ Social Work CEUs ☐ LADC CEUs ☐ LMHC CEUs ☐ SHRM CEUs

_____ License Number

☐ Vegetarian lunch ☐ Dietary restrictions: _____

☐ Reasonable accommodations requested : _____

I would like information from the convention partners about:

☐ Human service partners &
state agencies

☐ Educational opportunities

☐ Financial or management
consulting

☐ Technology for office needs

☐ Workforce development
and recruitment

☐ Health and/or dental
insurance

☐ Furniture and supplies for
office and program needs

METHOD OF PAYMENT

☐ Non-refundable check enclosed made payable to MCHSP, Inc.

☐ MasterCard

☐ Visa

CARD ACCOUNT NUMBER & EXPIRATION DATE

NAME AS IT APPEARS ON CARD

CARDHOLDER'S SIGNATURE



**Massachusetts Council of
Human Service Providers, Inc.**
100 Crossing Blvd., Suite 100
Framingham, Massachusetts 01702
info@providers.org • www.providers.org

47th Annual Convention and Expo
Celebrate Our Strength

Workshop tracks for all staff!

Administrative & Finance

1. Legal and Financial Update and Best Practices
2. How to Build your Private Grants Program
13. The Fundamental 5: The Fastest Way to Fund Your Nonprofit
14. Protect Your Organization from Data Breaches
15. Charitable Giving Panel

Clinical & Direct Care Programs

3. Systems Change and Restorative Justice
4. Community Inclusion: What It Is and How to Achieve It
5. End of Life and Grief Support for Providers and Clients
16. Adjusting, Accommodating and Adapting for Aging in Place
17. DBT Informed Consult: Creative Adaptations for Multidisciplinary Teams

Human Resources

8. Allyship in Action
9. Naming My Professional Strengths
20. Creating Your Employee Value Proposition
21. Words Matter: Advancing an Asset-Based Approach

Executive

6. Chat with the Commissioners: Children, Youth and Family
7. Chat with the Secretaries & Commissioners: Public & Mental Health, Veterans Services and Elder Affairs
18. Chat with the Commissioners: Disability & Community Services
19. Leadership Transitions: Planned and Unplanned

Personal Growth & Wellness

10. Celebrating Yourself: Developing the Habit of Self-Care
11. Embracing Strengths and Perseverance: Empowerment Through Music
22. Deaf and Hard of Hearing Awareness 101
23. Taking your Power Back and Finding Peace

Supervision & Management

12. Strengthen Your Team-Building Muscle through Improv
24. Got Conflict? Deal with Conflict Effectively: Tools for Your Toolbox

For more information on these workshops, please see full descriptions inside the brochure or visit providers.org/2022convention